

GTA East Territory Manager – Bench Brewing Company

Reports to: Head of Sales

Department: Sales

Location: Toronto, ON

Job Type: Full Time

About Bench Brewing:

Located in the heart of Niagara's wine country, our farmhouse brewery is located on the site of the historic Maple Grove Public School in Beamsville, Ontario. Our brewery will be a place for our guests to relax, learn, and experience the craft of brewing beer.

The Bench Brewing Campus sits across eight beautiful acres and will feature a 50hL brewing system, a tap and tasting room, a beer garden, a 'funk house' for our wild ale and barrel fermentation program, and our very own hops field.

The Role:

Reporting into the Head of Sales, the primary role of the GTA East Territory Manager is to be the face of Bench and the voice of our beer when building relationships with bars and restaurants as well LCBO and grocery store managers and staff.

Territory responsibilities would be primarily focused on the GTA east of Yonge St, including Scarborough and the Durham region. Willingness to work some evenings and weekends will be required.

The ideal candidate will have:

- A post-secondary degree, ideally with a focus on business, marketing, or sales.
- Relevant sales experience – background in the beverage alcohol category, particularly beer, would be an asset.
- A thirst for knowledge – desire to constantly be learning about beer styles and brewing processes, and being excited to share that knowledge with our customers and consumers.
- The drive to win as a team – collaborating to achieve success is what we do here at Bench.
- A reliable vehicle and clean driving record (Bench offers a car allowance)
- A laptop and knowledge of Microsoft programs (i.e. Outlook and Excel).
- A willingness to lift the occasional keg or case of beer!

If you have the entrepreneurial spirit and are motivated to work in a fast-paced, fun environment with like-minded people who love what they do, we want to hear from you! Please send your resume and cover to info@benchbrewing.com.